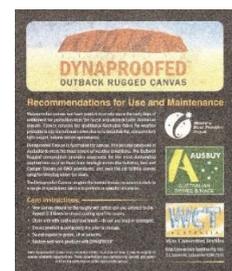


HINTS ABOUT SELECTING THE RIGHT CAMPER TRAILER

- Q. What is the most important component in a camper trailer?
- A. The canvas tent.
- Q. Why?
- A. If it leaks or has condensation or mildew problems a holiday can be ruined and the camper is not fit for the purpose.
- Q. How do I know if the canvas is fit for the purpose?
- A. It should comply to the Australian standard for canvas AS 2001.2.18.1987 which is also the military standard.
- Q. How do I know if the canvas meets this standard?
- A. Australian canvas manufactured by Wax Converters, Bradmil and Defab meets this standard.
- Q. Does imported Chinese canvas meet this standard?
- A. Tests by the RMIT carried out on the canvas of three-leading importers of Chinese campers show each is very similar and falls far short of the Australian standard.
- Q. What are the main tests for waterproofness?
- A. The cone test. Results, Australian canvas leaks less than 1 mm. Chinese canvas leaked in the RMIT tests an average of 54ml.
- Q. Is there another waterproofness test?
- A. The hydrostatic head test.
- A. Australian canvas averaged 53 KPA
Chinese canvas averaged 6 KPA
- Q. Is imported 14 Oz ripstop canvas really 14 oz?
- A. CSIRO tests carried out on typical Chinese canvas claimed to be 14 oz averaged only 11 to 11.2 oz.
- Q. How do I know if the canvas is Australian?
- A. Look for these labels sewn into the tent.



- Q. Does the canvas appearance indicate quality?
- A. No. The performance properties are invisible. Only prescribed tests will give the answer. e.g. UV stability.

After studying the test results of imported Chinese canvas RMIT textile department have issued a report that the three samples of imported Chinese canvas supplied do not comply with the Australian standard AS 2001.2.18.1987

Based on these results expert opinion is that Australian canvas is far superior to the imported canvas of three leading Camper Trailer importers and based on these results the Chinese canvas is not fit for the purpose for camper trailer tents.

Conclusion - A purchaser can have complete confidence in purchasing a camper from a Guild member knowing that the canvas is Australian made and conforms to the Australian standard.

For more information about the Guild visit www.australianmanufacturedcampertrailers.org.au